

Press Release

HARFORD COUNTY GOVERNMENT

Office of Economic Development



PUBLIC SAFETY

"Ensuring a Safe Harford"

EDUCATION

"Preparing Now, Building for the Future"

EFFICIENCY IN GOVERNMENT

"Governing Smarter"

ECONOMIC OPPORTUNITY

"Growing and Sustaining Harford's Prosperity"

ENVIRONMENTAL STEWARDSHIP

"Protecting Our Environment"

QUALITY LIVING

"Safeguarding What is Important to Harford County Citizens"

FOR IMMEDIATE RELEASE: July 15, 2009

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SCAFFIDI.PALUMBO LAUNCHES NEW OFFICES

(Bel Air, MD) - - Scaffidi.Palumbo Associates officially launched their new offices in Bel Air July 9, 2009 with a ribbon-cutting ceremony featuring Harford County Executive David Craig, county councilman James V "Captain Jim" McMahan and company principals Antoinette Scaffidi and Tony Palumbo.

The well-attended ceremony took place at Scaffidi.Palumbo Associates' headquarters on Bond Street. Liberatore's of Bel Air catered the event.

Ms. Scaffidi and Mr. Palumbo combined their years of expertise in the insurance and financial services industries in January 2009 to form Scaffidi.Palumbo Associates.

Ms. Scaffidi has an established record for growing sales, revenue and net profits in the life and annuities sector of the insurance and financial services industry. Prior to launching her own firm in 2001, she worked as an insurance producer with agents at Hartford Life and Annuity. Shortly thereafter, she established Scaffidi and Associates, and it grew to include approximately 30 agents who produced 2 million dollars in sales. Later, she then merged Scaffidi and Associates with the Florida based American Classic Agency before joining URL Financial Group where both she and her agency were ranked as the number one agent and agency for sales in 2006.

Mr. Palumbo has more than 30 years of experience in the financial services industry. As president and chief operating officer of Clements International in Washington D.C. he led the company's strategic and operational objectives, increasing return on revenues by more than 50 percent. Under his guidance, the company became a Lloyd's of London Cover holder and was cited as a "Best Practices" agency in 2007 by The Independent Agents & Brokers of America.

Scaffidi.Palumbo Associates offers a full range of insurance, financial asset protection and growth solutions for business professionals and individuals. The company specializes in insuring medical professionals with its cutting edge medical liability program. As an independent agency, Scaffidi.Palumbo represents the most financially secure insurance companies and financial institution in the marketplace today. Scaffidi.Palumbo Associates also is an accredited provider of continuing education courses for insurance professionals.

(more)

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Commenting on the opening of Scaffidi.Palumbo new offices, County Executive David R. Craig stated, “We are delighted to welcome Scaffidi.Palumbo to the Harford County business community and wish them well in their future endeavors.”

For more information, contact Scaffidi.Palumbo Associates, 130 N. Bond St., Suite 203, Bel Air, Md. 21014, 410-836-8591, or visit <http://www.scaffidi-palumbo.com>.

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“Preserving Harford’s past; promoting Harford’s future”

Photo:

Dignitaries and guests attended a ribbon-cutting for Scaffidi.Palumbo Associates' new offices July 9. From left: Ester Bellia, Scaffidi.Palumbo Associates Principals Tony Palumbo and Antoinette Scaffidi, Harford County Executive David Craig, and Harford County Councilman James V. "Capt'n Jim" McMahan.