

Harford County Board of Estimates Meeting

July 20, 2021
1:00 p.m.
Conference Call

Present:

Benjamin Lloyd, Director of Administration and designee of the County Executive
Karen D. Myers, Director of Procurement
Patrick Vincenti, County Council President
Robert Sandlass, Treasurer
Warren L. Hamilton, County Council Appointee
Timothy Hopkins, County Executive Appointee
Joseph Siemek, Director, Department of Public Works
Margaret Hartka, Senior Assistant County Attorney

Announcement from Benjamin Lloyd

Mr. Benjamin Lloyd notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

Approval of Minutes of the July 6, 2021 Board of Estimates Meeting

The minutes of the July 6, 2021 Board of Estimates Meeting were approved by general consent.

Item No. 07-20-21-01

Major Dunbar presented Solicitation No. 22-074; HCSO- Verizon Wireless Cellular; Piggyback- GSA Contract # 47QTCA20D00B5.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Major Lee Dunbar from the Harford County Sheriff's Office stated that this proposal is for the service for agency cell phones, smart phones, tablets, and broadband devices including patrol vehicle connectivity.

The Harford County Sheriff's Office recommends award in the amount not to exceed \$364,000.00 to Cellco Partnership d/b/a Verizon Wireless of Basking Ridge, NJ in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-02

Ms. Scherer presented Solicitation No. 22-069; Visitation Services; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Teri Scherer from the Circuit Court for Harford County stated that this proposal provides visitation services in contested Family Law matters at the Harford County Visitation Center.

The Circuit Court for Harford County recommends award in the amount of \$70,116.00 per year to Growing Children and Families, LLC of Forest Hill, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-03

Mr. Kuba presented Solicitation No. 12-192; Harford Metropolitan Area Network Engineering; Change Order # 6.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the engineering services for the expansion of HMAN that will bridge the middle mile for the County's internet service provider partner(s) and allow for a faster, more efficient build of the last mile internet service availability to unserved residents. The additional fiber will also build upon and protect the County's investment and asset in dark fiber and connect County facilities that are not currently on the County's HMAN.

The Office of Information and Communication Technology request approval for Change Order # 6 in the amount not to exceed \$500,000.00, increasing the contract not to exceed total to \$2,136,065.80 to KCI Technologies, Inc. of Sparks, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-04

Mr. Kuba presented Solicitation No. 13-087; Harford County Metro Area Network; Change Order # 12.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the fiber construction services for the expansion of HMAN that will bridge the middle mile for the County's internet service provider partner(s) and allow for a faster, more efficient build of the last mile internet service availability to unserved residents. The additional fiber will also build upon and protect the County's investment and asset in dark fiber and connect County facilities that are not currently on the County's HMAN.

The Office of Information and Communication Technology request approval for Change Order # 12 in the amount not to exceed \$9,500,000.00, increasing the contract not to exceed total to \$23,995,717.26 to KCI Construction Services, Inc. of Hanover, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-05

Mr. Kuba presented Solicitation No. 14-133; HMAN Strategic Service Consulting; Change Order # 10.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal will provide support to Harford County with Maryland's newly expanded broadband grant programs offered through the Federal American Rescue Plan Act and the Maryland Office of Broadband.

The Office of Information and Communication Technology requests approval for Change Order # 10 in the amount not to exceed \$150,000.00, increasing the contract not to exceed total to \$662,400.00, extending the contract for 3 additional option years to run concurrently with ARPA funds, to Columbia Telecommunications Corporation d/b/a/ CTC Technology and Energy of Kensington, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-06

Mr. Goodwin presented Solicitation No. 21-259; Field Renovation Program- Athletic and Ball Diamond; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Dave Goodwin from the Department of Parks and Recreation is requesting approval for field renovation services for athletic fields and ball diamonds throughout Harford County.

The Department of Parks and Recreation recommends award in the amount not to exceed \$1,000,000.00 per year to Aldino Sod Farms, Inc. of Churchville, MD and Classic Lawn & Landscape Inc. of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-07

Mr. Burke presented Solicitation No. 22-004; Crushed Aggregates- Excludes Washed; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Charlie Burke is requesting approval for crushed stone for Countywide use, primarily for Highways construction and maintenance programs, as well as other County departments.

The Department of Public Works recommends award in the amount not to exceed \$668,800.00 per year to Martin Marietta Materials, Inc. of Bel Air, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-08

Mr. Burke presented Solicitation No. 22-007; Crushed Aggregates- Washed 6, 7, & 8's; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Charlie Burke is requesting approval for washed crushed stone for Countywide use, primarily for Highways' tar and chip programs and earth road conversion projects.

The Department of Public Works recommends award in the amount not to exceed \$331,500.00 per year to Martin Marietta Materials, Inc. of Bel Air, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-09

Mr. Burke presented Solicitation No. 22-006; Liquid Bituminous Material; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Charlie Burke is requesting approval for liquid bituminous materials used in the Highways sealing and earth road conversion programs.

The Department of Public Works recommends award in the amount not to exceed \$876,000.00 per year to Russell Standard Corporation of Fayetteville, PA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-10

Ms. Holmes presented Solicitation No. 22-053; Utility Billing Electronic Payment Processing; Piggyback- City of Lincoln, NE d/b/a/ Lincoln Electronic System Contract # 071-20.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Rachel Holmes from the Treasury Department stated that this proposal is for the purchase of an electronic payment processor which provides real-time payment solutions to coincide with the new NorthStar Utility (water & sewer) Billing system that is currently being installed.

The Department of Treasury recommends award in the amount not to exceed \$172,000.00 per year to Paymentus Corporation of Charlotte, NC in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-11

Ms. Holmes presented Solicitation No. 22-073; Printing and Mailing Services; Piggyback- City of Kingman, AZ.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Rachel Holmes from the Treasury Department stated that this proposal is for a print and mail vendor to integrate with the new utility billing electronic processor. The print and mail vendor will print and mail the water and sewer billings/notices that will be generated by the new NorthStar Utility (water & sewer) Billing system that is currently being installed.

The Department of Treasury recommends award in the amount not to exceed \$140,000.00 per year to InfoSend, Inc. of Anaheim, CA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-12

Mr. Patrick presented Solicitation No. 22-061; Mohawk Vehicle Lifts; Piggyback- Sourcewell Contract # 013020-MRL.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of seven (7) Mohawk TP-18-3SA 18,000-pound vehicle lifts for the new Fleet Maintenance facility.

The Department of Procurement, Fleet Management, recommends award in the amount of \$142,233.44 to Mohawk Lifts, LLC of Amsterdam, NY in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-13

Mr. Patrick presented Solicitation No. 22-063; International Trucks; Piggyback- Sourcewell Contract # 060920-NVS.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of eight (8) 2023 International HV507 Single Axle Dump Snowplow trucks.

The Department of Procurement, Fleet Management, recommends award in the amount of \$1,564,007.76 to Beltway International, LLC of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 07-20-21-14

Mr. Patrick presented Solicitation No. 22-068; Kenworth Truck; Piggyback- Sourcewell Contract # 060920-KTC.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of one (1) 2022 Kenworth T480 Single Axle Dump Snowplow truck.

The Department of Procurement, Fleet Management, recommends award in the amount of \$197,852.00 to All Roads Trucks, LLC of Dundalk, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

With no further business, the meeting was adjourned at 1:30 PM.

Respectfully submitted,

Vereen Yingling on behalf of Michele Silvestri
Recording Secretary