

Harford County Board of Estimates Meeting

August 9, 2022
1:02 p.m.
Conference Call

Present:

Barry Glassman, Harford County Executive
Stephanie A. Whalon, Acting Director of Procurement
Patrick Vincenti, County Council President
Robert Sandlass, Treasurer
Warren L. Hamilton, County Council Appointee
Timothy Hopkins, County Executive Appointee
Joseph Siemek, Director, Department of Public Works
Margaret Hartka, Senior Assistant County Attorney

Announcement from Barry Glassman

Mr. Glassman notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

Approval of Minutes of the July 5, 2022 Board of Estimates Meeting

The minutes of the July 5, 2022 Board of Estimates Meeting were approved by general consent.

Item No. 08-09-22-01

Mr. Wakefield presented Solicitation No. PM22-066; 213 E. Jarrettsville Road, Unit B, Forest Hill, Negotiated Procurement.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Peter Wakefield from the Department of Administration, Division of Property Management, on behalf of the Board of Elections, is requesting approval for Harford County to enter into a Lease Agreement with 213 EJ, LLC, to lease 3,300 square feet for the property known as 213 E. Jarrettsville Road, Unit B, in Forest Hill for equipment storage.

The Department of Administration, Division of Property Management, on behalf of the Board of Elections, recommends award in the amount of \$32,175.00 per year plus utilities and prorated real property taxes to 213 EJ, LLC of Forest Hill, MD in accordance with Section 1-29 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-02

Ms. Creighton presented Solicitation No. 23-058; Havre de Grace Activity Center Roof and Masonry; Piggyback-Racine County # WI PW1925.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Barkley Creighton from the Department of Public Works stated that this proposal is for the restoration of the existing flat roof, removal and replacement of the shingled roof areas, and masonry restoration and caulking above the gymnasium perimeter brick wall at the Havre de Grace Activity Center.

The Department of Public Works recommends award in the amount of \$724,195.00 to Garland/DBS, Inc of Cleveland, OH in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-03

Mr. Coates presented Solicitation No. 23-029; ESInet Next Generation Core Services; Piggyback- Queen Annes County Contract # 15633UA.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Ross Coates from the Department of Emergency Services stated that this proposal is for the replacement of current legacy services provided by Verizon as part of a multi-year plan to upgrade the 9-1-1 services to NCGS and comply with State requirements.

The Department of Emergency Services recommends award in the amount of \$457,168.20 for the first year and \$409,558.20 for option years 1 through 4 to AT&T Corporation of Bedminster, NJ in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-04

Sergeant Burgess presented Solicitation No. 23-066; FY23 Ammunition Purchase; Piggyback- State of Maryland Contract # 001B9400284.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Sergeant Robert Burgess from the Harford County Sheriff's Office stated that this proposal is for the purchase of ammunition for law enforcement deputies for mandated annual firearms training and qualification courses.

The Harford County Sheriff's Office recommends award in the amount not to exceed \$200,000.00 to George J. Petronis Enterprises, Incorporated T/A The Gun Shop of Vincentown, NJ in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-05

Captain Krulock presented Solicitation No. 23-050; Axon In-Car Camera System; Piggyback- Sourcewell Contract # 010720-AXN.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Captain Grant Krulock from the Harford County Sheriff's Office stated that this proposal is for the purchase of two hundred and sixteen (216) Axon Fleet 3 In-Car cameras for the Sheriff's Office fleet, replacing the current Panasonic In-Car cameras. The current In-Car cameras are out of date, end of life, and unable to obtain required replacement parts. Switching to the Axon Fleet 3 In-Car camera system includes a full warranty for all devices, surplus devices for

instant replacement in case of malfunction or damage, and a hardware refresh at five (5) years from the installation date.

The Harford County Sheriff's Office recommends award in the amount of \$399,999.84 for the first year and \$391,157.58 for option years 1 through 4 to Axon Enterprise, Incorporated f/k/a Taser International of Scottsdale, AZ in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-06

Mr. Patrick presented Solicitation No. 23-068; Ford Police Interceptor; Piggyback- State of Maryland Contract # 001B2600309.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of forty (40) 2022 Ford Police Interceptors AWD, replacing units that average 10 years old and have over 120,000 miles, for the Harford County Sheriff's Office.

The Department of Procurement, Fleet Management, recommends award in the amount of \$1,328,800.00 to Apple Ford, Incorporated of Columbia, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-07

Mr. Patrick presented Solicitation No. 23-069; Transit 350 Cargo RWD Medium Roof Vans; Request for Proposal.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of eleven (11) 2023 Transit 350 Cargo RWD Medium Roof Vans, replacing units that average 11 years old and have over 120,000 miles. The units are used to support the Sheriff's Office Animal Control Division, Water & Sewer meter reading, and various divisions in Facilities, such as plumbing, electrical and HVAC.

The Department of Procurement, Fleet Management, recommends award in the amount of \$506,795.22 to Plaza Ford, Incorporated of Bel Air, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-08

Mr. Patrick presented Solicitation No. 23-070; International HV507 4X2 Axle Snowplow Trucks; Piggyback-Sourcewell Contract # 060920-NVS.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of five (5) 2024 International HV507 Single Axle Snowplow Trucks and one (1) 2024 International HV507 Single Axle Snowplow Truck with a Hybrid body.

The Department of Procurement, Fleet Management, recommends award in the amount of \$1,412,052.94 to Beltway International, LLC of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 08-09-22-09

Ms. Austin presented Solicitation No. 22-251A; Older Adults Home Modification Program; Negotiated Procurement.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Marcy Austin from the Harford County Health Department is requesting approval for services that will provide aging seniors with home modifications to allow them to age in place.

The Harford County Health Department recommends award in the amount not to exceed \$934,379.91 through March 1, 2025 to Independent Marylanders Achieving Growth Through Empowerment, Incorporated of Towson, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-10

Ms. Barnwell presented Solicitation No. 23-041 on behalf of Tiffany Stephens; Employee Performance Management; Piggyback- Greater Orlando Aviation Authority # 05-15.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Nicole Barnwell from the Department of Human Resources stated that this proposal is for the purchase of cloud-based software that will provide better management of performance, goals, and job descriptions.

The Department of Human Resources recommends award in the amount of \$80,140.00 for the first year with a 4.5% escalation for option years 1 through 3 to Cornerstone On Demand, Incorporated of Santa Monica, CA in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-11

Mr. Slattery presented Solicitation No. 23-033; Peracetic Acid and Delivery System; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Larry Slattery from the Department of Public Works is requesting approval for peracetic acid to disinfect the Sod Run Wastewater Treatment Plant. This contract also includes pump skid rental, maintenance, and safety training.

The Department of Public Works recommends award in the amount not to exceed \$636,750.00 per year to Evonik Corporation of Philadelphia, PA in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-12

Mr. Schulz presented Solicitation No. 22-236; Construction Management Services for Water and Wastewater Projects; Request for Proposal.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Steve Schulz from the Department of Public Works stated that this proposal is for construction management services for future water, wastewater, and highway projects.

The Department of Public Works recommends award in the amount not to exceed \$4,000,000.00 per year to ARCADIS U.S., Incorporated of Hanover, MD, Johnson, Mirmiran & Thompson of Hunt Valley, MD, Rummel, Klepper & Kahl, LLP of Baltimore, MD and Whitman, Requardt & Associates of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-13

Mr. Condax presented Solicitation No. 18-283; Tree Trimming and Removal Services for Parks and Recreation; Change Order # 4.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Steve Condax from the Department of Parks and Recreation stated that this proposal is for tree removal, trimming, and brush removal for all Harford County maintained property.

The Department of Parks and Recreation requests approval of Change Order # 4 in the amount not to exceed \$50,000.00, increasing the contract not to exceed total to \$100,000.00 for the final option period to Harford Tree Experts & Landscaping, Incorporated of Fallston, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-14

Mr. Pazdersky presented Solicitation No. 21-158; Water and Sewer Equipment and Supplies; Change Order # 1.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Dan Pazdersky from the Department of Public Works stated that this proposal is for the purchase of parts and supplies for water and sewer infrastructure as well as highway repair and maintenance.

The Department of Public Works requests approval of Change Order # 1 in the amount not to exceed \$140,000.00 per year, increasing the contract not to exceed total to \$220,000.00 per year to Core & Main, LP of Finksburg, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-15

Ms. Hoover presented Solicitation No. 22-146; Playground Equipment; Change Order # 1.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Angela Hoover from the Department of Parks and Recreation stated that this proposal is for Phase 2 designs and construction upgrades for the Lyn Stacie Getz and Annie's Playgrounds due to the availability of American Rescue Plan Act (ARPA) funding.

The Department of Parks and Recreation requests approval of Change Order # 1 in the amount not to exceed \$2,205,000.00 for this option year only, increasing the contract not to exceed total to \$4,000,000.00 for this option year and not to exceed \$1,795,000.00 for the remaining option years to BCI Burke Company, LLC of Fond Du Lac,

WI, Landscape Structures, Incorporated of Delano, MI, Playcore Wisconsin, Incorporated d/b/a/ Gametime of Fort Payne, AL, and Playpower LT Farmington, Incorporated aka Playpower LT Farmington of Huntersville, NC in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-16

Ms. Hoover presented Solicitation No. 20-206; Demolition Services; Change Order # 3.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Angela Hoover from the Department of Parks and Recreation stated that this proposal is for demolition services for various Harford County departments.

The Department of Parks and Recreation requests approval of Change Order # 3 in the amount not to exceed \$101,000.00, increasing the contract not to exceed total to \$150,000.00 for the final option period to BARCO Enterprises, Incorporated of White Marsh, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-17

Mr. Kuba presented Solicitation No. 11-007; Laserfiche Rio; Change Order # 1.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of Compulink's annual Laserfiche Software Assurance Plan (LSAP). The contract provides annual software and technical support for the County's Laserfiche document management system.

The Office of Information and Communication Technology requests approval of Change Order # 1 in the amount of \$5,802.50 per year, increasing the contract total to \$51,794.50 per year to ICC Community Development Solutions, LLC of Rochester, NY in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-18

Mr. Kuba presented Solicitation No. 12-192; Harford Metropolitan Area Network; Change Order # 7.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of HMAN fiber engineering services. The expansion of HMAN will bridge the backbone and laterals (middle mile) for the County's internet service provider(s) and allow for a faster, more efficient build of last mile internet service availability to unserved residents. Engineering services also include project management for the rural broadband project.

The Office of Information and Communication Technology requests approval of Change Order # 7 in the amount not to exceed \$1,000,000.00, increasing the contract not to exceed total to \$3,136,065.80 to KCI Technologies, Incorporated of Sparks, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-19

Mr. Kuba presented Solicitation No. 13-087; Harford Metropolitan Area Network; Change Order # 14.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of HMAN fiber construction services. The expansion of HMAN will bridge the backbone and laterals (middle mile) for the County's internet service provider(s) and allow for a faster, more efficient build of last mile internet service availability to unserved residents. Construction services for this project include all labor, parts, etc. or anything related or pertaining to the construction and installation of broadband.

The Office of Information and Communication Technology requests approval of Change Order # 14 in the amount not to exceed \$24,000,000.00, increasing the contract not to exceed total to \$47,995,717.26 to KCI Construction Services, LLC of Hanover, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-20

Mr. Kuba presented Solicitation No. 13-016; Employee Time and Attendance; Change Order # 12.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of one hundred twenty-five (125) hours of Solution Consultant and Project Manager services for Kronos employee time and attendance management.

The Office of Information and Communication Technology requests approval of Change Order # 12 in the amount of \$29,700.00, increasing the contract total to \$75,692.00 to Kronos Systems Incorporated aka Kronos Incorporated of Lowell, MA in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-21

Mr. Kuba presented Solicitation No. 20-069; Microsoft Select Plus Office 365; Change Order # 5.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for a one-time true up fee and the annual Microsoft Office licenses for Microsoft Office 365, Azure, Exchange Enterprise Licenses and SQL Server.

The Office of Information and Communication Technology requests approval of Change Order # 5 in the amount of \$315,829.91 for this option year, increasing the contract total to \$847,875.15 for this option year and adding an additional option year in the amount of \$704,901.43 to SHI International Corporation of Somerset, NJ in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

Item No. 08-09-22-22

Mr. Miller presented Solicitation No. 13-180; Replacement of Bridge 169 Abingdon Road over CSX Railroad; Change Order # 6.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Matt Miller from the Department of Public Works stated that this proposal is for the structural/ final level design (i.e., 90%), which includes but is not limited to, Maryland Historical Trust Recordation of the existing bridge to receive approval for demolition, coordination with CSXT, plat development, road and bridge design incorporating Accelerated Bridge Construction (ABC) methods, utility investigation, temporary and permanent water main designs 30% to 90%, stormwater management, erosion and sediment control and maintenance of traffic related work.

The Department of Public Works requests approval of Change Order # 6 in the amount of \$129,843.12, increasing the contract total to \$303,299.54 to Maryland State Highway Administration of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was approved with 6 votes in the affirmative and 1 member abstaining.

With no further business, the meeting was adjourned at 2:15 PM.

Respectfully submitted,

Michele Silvestri
Recording Secretary