

Harford County Board of Estimates Meeting

October 10, 2023
1:01 p.m.
220 S. Main Street
1st Floor Conference Room

Present:

Robert McCord, Director of Administration and designee of the County Executive
Patrick Vincenti, County Council President
Robert Sandlass, Treasurer
Warren L. Hamilton, County Council Appointee
James Richardson, County Executive Appointee
Joseph Siemek, Director, Department of Public Works
Margaret Hartka, Deputy County Attorney

Absent:

Karen Myers, Director of Procurement

Announcement from Robert McCord

Mr. Robert McCord notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

Approval of Minutes of the September 26, 2023 Board of Estimates Meeting

The minutes of the September 26, 2023 Board of Estimates Meeting were approved by general consent.

Item No. 10-10-23-01

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Creighton presented Solicitation No. 24-126; Liriodendron Exterior Work; Piggyback- Board of Education Baltimore County Goods and Services Contract Agreement # GDA-313-23-001.

Ms. Barkley Creighton from the Department of Public Works stated that this proposal is for the exterior renovations on the porches on the north and south porticos, including the add alternates and rear porch work.

The Department of Public Works recommends award in the amount of \$164,073.00 to Bob Andrews Construction, Incorporated of Abingdon, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-02

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Creighton presented Solicitation No. 24-124; Chenowith Center Roof Replacement; Piggyback- Racine County, Wisconsin, Roofing Supplies and Services, Waterproofing, and Related Products and Services Contract 2019.

Ms. Barkley Creighton from the Department of Public Works stated that this proposal is for the removal and replacement of the asphalt shingled roof at the Chenowith Center.

The Department of Public Works recommends award in the amount of \$146,377.00 to Garland/ DBS, Incorporated of Cleveland, Ohio in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-03

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Goodwin presented Solicitation No. 21-038; Open-End Engineering Services for Waterway Improvement Projects; Change Order # 1.

Mr. Dave Goodwin from the Department of Parks and Recreation stated that this proposal is for engineering services for waterway improvement projects. Typical projects consist of the design, permitting and development of construction and bid documents for existing and proposed facilities such as piers and boat launching ramps, channel dredging operations, stream channel restorations, debris diversion devices for dams, and various additional waterway projects.

The Department of Parks and Recreation requests approval for Change Order # 1 in the amount not to exceed \$400,000.00 per year to Bayland Consultants & Designers, Incorporated of Hanover, Maryland, Brudis & Associates, Incorporated of Columbia, Maryland, Johnson, Mirmiran & Thompson, Incorporated of Hunt Valley, Maryland and Whitney, Bailey Cox & Magnani, LLC of Baltimore, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-04

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Simon presented Solicitation No. 24-109; Heating Oil; Piggyback- County of Berks # PC-624879-23.

Mr. Michael Simon from the Department of Parks and Recreation stated that this proposal is for the service and supply of heating oil for various locations in the county.

The Department of Parks and Recreation recommends award in the amount not to exceed \$400,000.00 per year to World Fuel Services, Incorporated of Chicago, Illinois in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-05

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Barry presented Solicitation No. 24-010, Water Meter and Backflow Testing and Repair; Competitive Sealed Bid.

Mr. Steven Barry from the Department of Public Works is requesting approval for routine testing and repair of water meters and backflow preventers.

The Department of Public Works recommends award in the amount not to exceed \$300,000.00 per year to CY Meter Service of Schuylkill Haven, Pennsylvania in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-06

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Brooks presented Solicitation No. 24-114; HCSO Phone Upgrade Hardware; Piggyback- State of Maryland # 060B2490022.

Ms. Lauren Brooks from the Harford County Sheriff's Office stated that this proposal is for the purchase of phone hardware to upgrade the current phone hardware that is out of date, at end of life, and out of support. The upgrade requires compatible desk phone hardware, conference phone hardware, and fax modem hardware.

The Harford County Sheriff's Office recommends award in the amount of \$80,466.90 to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-07

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Brooks presented Solicitation No. 24-115; HCSO Phone Upgrade and Managed Services; Piggyback- State of Maryland Contract # 060B2490023.

Ms. Lauren Brooks from the Harford County Sheriff's Office stated that this proposal is for the purchase of phone service upgrades, software, subscription services and licenses, call recording, and managed services for the agency's phone system. The current infrastructure is out of date, at end of life, and out of support. The purchase is a one-time upgrade service, as well as the subscription costs and managed services for a sixty (60) month period.

The Harford County Sheriff's Office recommends award of a first annual payment in the amount of \$218,284.88 followed by four consecutive annual payments of \$144,033.72 to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-08

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-122; Tenable One; Piggyback- State of Maryland Contract # 060B2490021-2015.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of Tenable software which detects and repairs the security holes in the network before attackers can exploit them. The software will protect the network from a wide range of threats, including malware, ransomware, and data breaches.

The Office of Information and Communication Technology recommends award in the amount of \$58,263.00 to HCGi Hartford, Incorporated of Columbia, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-09

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-120; Fortinet; Piggyback- State of Maryland Hardware Contract # 060B2490022.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of Fortinet Firewall which is a crucial cybersecurity solution designed to protect the network infrastructure and data assets from various cyber threats and unauthorized access. The firewall serves as the first line of defense guarding the boundary between the internal network and external threats, actively monitors network traffic for suspicious or malicious activities such as intrusion attempts, malware downloads, or unauthorized access, and can filter and control internet content access.

The Office of Information and Communication Technology recommends award in the amount of \$165,617.25 to Presidio Networked Solutions Group, LLC of Fulton, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-10

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-117; Workday HCM/ Payroll; Sole Source.

Mr. Nick Kuba from the Office of Information and Communication Technology is requesting approval for the purchase of Workday HCM (Human Capital Management) Payroll which is a cloud-based system that streamlines and integrates the Harford County Human Resources and Payroll functions. By unifying the Human Resources and Payroll processes, Harford County can achieve more efficiency, accuracy, and transparency in managing the workforce and payroll operations.

The Office of Information and Communication Technology recommends award in the amount of \$2,332,003.00 to Workday, Incorporated of Pleasanton, California in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-11

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-130; Veeam Software; Piggyback- State of Maryland COTS # 060B2490021.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for two (2) software products that are used to back up, restore, and replicate data on virtual machines (VMs), unstructured data (files), and O365 email platforms (Teams, One Drive Sharepoint, email).

The Department of Human Resources recommends award in the amount of \$59,202.52 per year to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-12

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-119; Collaborative Solutions; Sole Source.

Mr. Nick Kuba from the Office of Information and Communication Technology is requesting approval for the purchase of Collaborative Services to aid in the implementation of Workday HCM (Human Capital Management) Payroll Services. The project will take twelve (12) months to complete in two (2) phases which include strategic planning and discovery of the current HR and payroll processes, architectural, configuration, and multiple testing stages before going live in January, 2025.

The Office of Information and Communication Technology recommends award in the amount of \$2,037,136.00 to Collaborative Solutions, LLC of Teaneck, New Jersey in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

Item No. 10-10-23-13

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 20-274; HCPS VOIP Project; Change Order # 1.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of an additional 3,060 phones and licenses to cover all the Harford County Public Schools to be in the system by 2025.

The Office of Information and Communication Technology requests approval for Change Order # 1 in the amount of \$119,428.00 to IP DataSystems, Incorporated of Ellicott City, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with 1 member absent.

With no further business, the meeting was adjourned at 1:42 p.m.

Respectfully submitted,

Michele Silvestri
Recording Secretary