

Harford County Board of Estimates Meeting

October 11, 2022
12:59 p.m.
Conference Call

Present:

Benjamin Lloyd, Director of Administration and designee of the County Executive
Stephanie A. Whalon, Acting Director of Procurement
Patrick Vincenti, County Council President
Robert Sandlass, Treasurer
Warren L. Hamilton, County Council Appointee
Timothy Hopkins, County Executive Appointee
Joseph Siemek, Director, Department of Public Works
Margaret Hartka, Senior Assistant County Attorney

Announcement from Benjamin Lloyd

Mr. Lloyd notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

Approval of Minutes of the September 27, 2022 Board of Estimates Meeting

The minutes of the September 27, 2022 Board of Estimates Meeting were approved by general consent.

Item No. 10-11-22-01

Ms. Thomson presented Solicitation No. 21-031; Elevator Maintenance Services; Change Order # 3.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Melissa Thomson from the Division of Facilities and Operations stated that this proposal is for the modernization of two (2) elevators at the Bel Air Library to meet current elevator code.

The Division of Facilities and Operations requests approval of Change Order # 3 in the amount of \$513,500.00 for the second option year only, increasing the contract not to exceed total to \$657,913.00 for the second option year only to Delaware Elevator, Incorporated of Laurel, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-02

Mr. Kuba presented Solicitation No. 22-281; ServiceNow Service Desk Software; Change Order # 1.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for ServiceNow Service Desk software for the Office of Information and Communication Technology and Fire Services support staff to provide a managed Service Desk Communication Center.

The Office of Information and Communication Technology requests approval of Change Order # 1 in the amount of \$53,774.38, increasing the contract total to \$335,387.56 to Carahsoft Technology Group of Reston, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-03

Mr. Kuba presented Solicitation No. 23-117; AT&T AlienVault; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of AT&T Managed Threat Detection and Response, including up to 2TB raw data ingestion per month, ninety (90) days of searchable event storage and accessible archived storage.

The Office of Information and Communication Technology recommends award in the amount of \$172,740.00 to Alien Vault Incorporated of San Mateo, California in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-04

Mr. Kuba presented Solicitation No. 11-107A; SumTotal HR- Payroll Software Maintenance and Support Renewal; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of SumTotal Systems software for support and maintenance for the Harford County Government Human Resources/ Payroll system.

The Office of Information and Communication Technology recommends award in the amount of \$273,835.48 to SumTotal Systems, LLC of San Francisco, California in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-05

Mr. Kuba presented Solicitation No. 23-116; Veeam Software; Piggyback- Maryland COTS # 060B2490021.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of Veeam software. The software allows ICT to backup all servers with the virtual environment. In the event of data corruption or server failure, the software will restore the server back to its original state from its specific backup sets.

The Office of Information and Communication Technology recommends award in the amount of \$57,380.62 to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-06

Mr. Kuba presented Solicitation No. 17-144; Maintenance for Various UPS Units; Change Order # 8.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for all labor, materials, and equipment for preventive maintenance and battery replacement for the current UPS units.

The Office of Information and Communication Technology requests approval of Change Order # 8 in the amount not to exceed \$126,725.00 through June 14, 2023, increasing the contract total not to exceed to \$214,177.00 through June 14, 2023 to M.C. Dean, Incorporated of Tysons, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-07

Ms. Creighton presented Solicitation No. 19-193; HVAC Maintenance Services; Change Order # 9.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Barkley Creighton from the Department of Public Works stated that this proposal is to remove two (2) tanks and replace them with three (3) new 175-gallon tanks, to supply and install two (2) ductless split systems with associated components, and to supply and install two (2) roof units for the male and female locker rooms with associated components at the Harford County Detention Center.

The Department of Public Works requests approval of Change Order # 9 in the amount not to exceed \$160,000.00 through June 27, 2023, increasing the contract total not to exceed to \$560,000.00 through June 27, 2023 to FloTron Contracting, Incorporated of Hunt Valley, Maryland and Electrical Automation Services Incorporated of Pasadena, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-08

Ms. Howard presented Solicitation No. 23-114; Heating Oil; Piggyback- Baltimore County Public Schools # GDA-320-22.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Jacqueline Howard from the Department of Procurement stated that this proposal is for heating oil to be used throughout various locations in Harford County.

The Office of Procurement recommends award in the amount not to exceed \$400,000.00 per year to Apex Petroleum Corporation of Largo, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-09

Captain Schleper presented Solicitation No. 23-120; Headquarters AV Upgrade; Piggyback- Maryland Hardware # 060B2490022.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Captain Michael Schleper from the Harford County Sheriff's Office stated that this proposal is for the purchase of audio and visual equipment, software, licensing, and services for the Sheriff's Office Headquarters to be updated with current technology in the basement community/ remote conference meeting room.

The Harford County Sheriff's Office recommends award in the amount of \$132,515.51 to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-10

Captain Schleper presented Solicitation No. 23-118; Southern Precinct AV Upgrade; Piggyback- Maryland Hardware # 060B2490022.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Captain Michael Schleper from the Harford County Sheriff's Office stated that this proposal is for the purchase of audio and visual equipment, software, licensing, and services for the Sheriff's Office Southern Precinct to be updated with current technology in the community/ remote conference meeting room.

The Harford County Sheriff's Office recommends award in the amount of \$92,844.71 to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 10-11-22-11

Captain Schleper presented Solicitation No. 23-121; Northern Precinct AV Upgrade; Piggyback- Maryland Hardware # 060B2490022.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Captain Michael Schleper from the Harford County Sheriff's Office stated that this proposal is for the purchase of audio and visual equipment, software, licensing, and services for the Sheriff's Office Northern Precinct to be updated with current technology in the community/ remote conference meeting room.

The Harford County Sheriff's Office recommends award in the amount of \$108,380.10 to ePlus Technology, Incorporated of Herndon, VA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

With no further business, the meeting was adjourned at 1:20 PM.

Respectfully submitted,

Michele Silvestri
Recording Secretary