

## Harford County Board of Estimates Meeting

November 14, 2023  
1:01 p.m.  
220 S. Main Street  
1<sup>st</sup> Floor Conference Room

### **Present:**

Robert McCord, Director of Administration and designee of the County Executive  
Karen Myers, Director of Procurement (phone)  
Patrick Vincenti, County Council President  
Robert Sandlass, Treasurer  
Warren L. Hamilton, County Council Appointee  
James Richardson, County Executive Appointee  
Joseph Siemek, Director, Department of Public Works  
Margaret Hartka, Deputy County Attorney

### **Announcement from Robert McCord**

Mr. Robert McCord notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

### **Approval of Minutes of the October 24, 2023 Board of Estimates Meeting**

The minutes of the October 24, 2023 Board of Estimates Meeting were approved by general consent.

### **Item No. 11-14-23-01**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Wakefield presented Solicitation No. PROC23-094; Caretaker Lease Agreement- 712 Smith Lane, Fallston, Maryland; Negotiated Procurement.

Mr. Peter Wakefield from the Department of Procurement, Property Acquisition, is requesting approval to lease property located at 712 Smith Lane, Fallston, Maryland for a Caretaker Lease Agreement with Drew T. White. The Caretaker agrees to perform certain services as resident Caretaker for the use of the land and improvements.

The Department of Procurement, Property Acquisition, recommends award in the amount of \$10,194.20 per annum, plus utilities and assigned duties to Drew T. White of Fallston, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

### **Item No. 11-14-23-02**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Wakefield presented Solicitation No. PM 06-004; Lease Addendum- 120 Hays Street, Suite 300; Negotiated Procurement.

Mr. Peter Wakefield from the Department of Procurement, Property Acquisition, is requesting approval to lease property located at 120 Hays Street, Suite 300, Bel Air, Maryland 21014.

The Department of Procurement, Property Acquisition, recommends award in the amount of \$254,887.12 per year to Lambdin Development Company of Belcamp, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-03**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Captain Fox presented Solicitation No. 24-161; Troy Console Parts; Piggyback- Howard County Contract # 4400003685.

Captain Mark Fox from the Harford County Sheriff's Office stated that this proposal is for the purchase of 57 Troy Console law enforcement upfit parts which are specialized equipment and accessories that will enhance the functionality and safety of law enforcement vehicles. The console provides a convenient surface for mounting equipment such as radios, laptops, and controllers, which allow deputies to control their lights and sirens.

The Harford County Sheriff's Office recommends award in the amount of \$54,922.00 to Front Line Mobile Tech, LLC of Jessup, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-04**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Captain Fox presented Solicitation No. 24-163; Havis Upfit Parts; Piggyback- Howard County Contract # 4400003685.

Captain Mark Fox from the Harford County Sheriff's Office stated that this proposal is for the purchase of 57 Havis law enforcement upfit parts which are specialized equipment and accessories that will enhance the functionality and safety of law enforcement vehicles. The upfit parts will protect electronic equipment from damage and provide a secure and stable platform for chargers and other electronic devices, allowing deputies to easily access and organize their equipment and help create a smooth and seamless surface in the rear of the vehicle.

The Harford County Sheriff's Office recommends award in the amount of \$87,584.00 to Front Line Mobile Tech, LLC of Jessup, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-05**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 13-004; Land Management, Permitting, and Licensing System; Change Order # 7.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of an additional 25 Energov licenses related to land management, permitting, and licenses, to provide access to new users as part of the Administration's goal of expanding the use of the system and ensure that all users are utilizing the system directly. The licenses will support the Health Department, Sheriff's Department, Soil District, and additional parties that will be needed for an overhauled public event process.

The Office of Information and Communication Technology requests approval for Change Order # 7 in the amount not to exceed \$59,975.00 for this year, increasing the contract total not to exceed amount to \$452,270.75 per year for this year, and \$407,295.75 per year for future years to Tyler Technologies, Incorporated of Plano, Texas in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-06**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-158; eCivis; Piggyback- Omnia EDU Contract # R191902.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of eCivis Grant Management software. Initially, eCivis was utilized for managing grants during the COVID-19 pandemic. eCivis software has the capacity to manage millions of dollars in grant funds through easy communication between departments and an online portal for Harford County non-profit recipients.

The Office of Information and Communication Technology recommends award in the amount of \$199,017.33 to Carahsoft Technology Corporation of Reston, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-07**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-159; Bonfire eSourcing; Piggyback- Equalis Group Contract # R10-1122A.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the purchase of Bonfire eSourcing software. Bonfire's eProcurement platform will replace an in-house developed legacy application (ECMS). Due to the age of the current system, ECMS is not accessible to other Harford County agencies. Bonfire is a cloud-based solution that streamlines the procurement process from the request through the entire contract lifecycle.

The Office of Information and Communication Technology recommends award in the amount of \$70,450.00 to GTY Software, Inc. d/b/a Bonfire Interactive of Oakville, Ontario in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-08**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-165; Fortinet Managed Services; Piggyback- State of Maryland CATS+ Contract # 060B2490023.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for Harford County Government to partner with Presidio to migrate their existing HMAN Cisco ASA 5585-X firewalls to FortiGate 600F firewalls in their two primary data centers, South Main and Ady Road. The ASA firewalls are reaching their end-of-support status. The objectives of the project include Firewall Replacement, High Availability, Configuration Migration, Security Enhancement, Logging, and Monitoring. The project will ensure the continued security and

availability of Harford County's Data Center services by modernizing their firewall infrastructure and enhancing their security capabilities.

The Office of Information and Communication Technology recommends award in the amount of \$63,929.40 to Presidio Networked Solutions, LLC of Fulton, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-09**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Kuba presented Solicitation No. 24-166; Managed Detection and Response (MDR) Services; Piggyback- State of Maryland CATS+ Contract # 060B2490023.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for purchase of Presidio's Managed Detection and Response with Active Response to replace AT&T's existing cyber security. This will provide 24/7/365 coverage to support the highest levels of security and response time to incidents.

The Office of Information and Communication Technology recommends award in the amount of \$181,100.00 to Presidio Networked Solutions, LLC of Fulton, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-10**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Affleck-Bauer presented Solicitation No. 24-178 on behalf of Barbara Richardson; Specialty Courts Coordinator and Case Manager; Sole Source.

Ms. Susan Affleck-Bauer from the Department of Housing and Community Services is requesting approval for a Specialty Courts Coordinator and a Case Manager for the Office of Drug Control Policy (ODCP) for the Family Recovery Court and Truancy Court. These two specialty courts use a holistic approach to support parents and families with consistent monitoring, intensive treatment, ancillary services, and collaborative efforts.

The Department of Housing and Community Services recommends award in the amount not to exceed \$84,000.00 to Chrysanthemoms, Incorporated of Aberdeen, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-11**

Solicitation No. 24-139 was removed from the agenda.

**Item No. 11-14-23-12**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Cunningham presented Solicitation No. 22-180; Motorola Maintenance Contract for DES; Change Order # 1.

Mr. Randy Cunningham from the Department of Emergency Services stated that this proposal is for the annual maintenance costs for the 700MHz/ 800MHz wireless radio system and the addition of Multiprotocol Label Switching (MPLS) network services used by the public safety and public service personnel in Harford County.

The Department of Emergency Services requests approval for Change Order # 1 in the amount of \$1,690,046.55 for year 3 to Motorola Solutions, Incorporated of Chicago, Illinois in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-13**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Cunningham presented Solicitation No. 24-045 on behalf of Mike Brunicke; Maintenance of Various UPS (Uninterruptible Power Supply) Units; Competitive Sealed Bid.

Mr. Randy Cunningham from the Department of Emergency Services is requesting approval for the annual maintenance and replacement of batteries for the County's 42 UPS units. UPS units provide uninterrupted back-up power which protects critical infrastructure and ensures it will remain operational when a power surge or power failure occurs. Services are necessary for battery replacement, labor, materials, and equipment necessary for quarterly preventive maintenance.

The Department of Emergency Services recommends award in the amount not to exceed \$75,000.00 per year to M.C. Dean, Incorporated of Tysons, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-14**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Miller presented Solicitation No. 24-151; Verizon Utility Design and Relocation Services Associated with the Replacement of Bridge H-066X Boggs Road over Long Branch; Sole Source.

Mr. Matt Miller from the Department of Public Works is requesting approval for Verizon to temporarily relocate aerial facilities associated with the replacement of Bridge # H-066X Boggs Road over Long Branch and return the facilities to the original configuration once the bridge improvements are completed.

The Department of Public Works recommends award in the amount of \$115,056.59 to Verizon Maryland, LLC of Hanover, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-15**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. McLain presented Solicitation No. 23-268; Fire Intrusion Alarm Monitoring and On-Call Services; Competitive Sealed Bid.

Ms. Alicia McLain from the Department of Public Works is requesting approval for the purchase of on-call alarm monitoring services with all County buildings. The monitoring services provide alarm notifications of events and

communication to County personnel and emergency services, as needed. The contract will provide routine maintenance services for alarm panels, hardware, and software.

The Department of Public Works recommends award in the amount not to exceed \$150,000.00 per year to Harford County Security Systems, Incorporated T/A Harford Alarm Company of Bel Air, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-16**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Post presented Solicitation No. 24-150; Facilities MRO- Grainger; Piggyback- Sourcewell Contract # 091422-WWG.

Ms. Karen Post from the Department of Procurement stated that this proposal is for purchase of various facility maintenance, repairs, and operations supplies for the County.

The Department of Procurement recommends award in the amount not to exceed \$200,000.00 per year to W.W. Grainger, Incorporated of Lake Forest, Illinois in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-14-23-17**

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Hoover presented Solicitation No. 22-091; Flying Point Park Building Renovation Project; Competitive Sealed Bid.

Ms. Angela Hoover from the Department of Parks and Recreation is requesting approval for the renovation of the existing restroom building and parts of the other structures at Flying Point Park in Edgewood, Maryland.

The Department of Parks and Recreation recommends award in the amount of \$478,940.00 to Frank J. Goettner Construction Co., Inc. of Edgewood, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

With no further business, the meeting was adjourned at 1:33 p.m.

Respectfully submitted,

Michele Silvestri  
Recording Secretary