



Compliance Test Lessons

In 2014, the Board's inspectors have conducted compliance tests at 160 of the 195 licensed businesses in Harford County. Off-sale establishments have made up 31% of the businesses tested, restaurants 62%, and clubs 7%.

◆ **Passing rate** – The good news is that 122 businesses have passed the test, for a 76% compliance rate. Thanks to all of the licensees who have passed the test.

◆ **Failure by license type** – Of those businesses that have failed a compliance test, off-sale stores have comprised 50%, restaurants 47%, and clubs 3%.

◆ **Failure to check identification** – In fifteen of the nineteen liquor stores that failed the test, the server did not check the underage purchaser's identification; 79% of servers at off-sale businesses failed to request identification. Servers did not request identification at 72% of the restaurants that failed. Overall, 76% of businesses that have failed a compliance test this year did so because the server did not even request identification. Of course, that means servers at 24% of businesses requested identification and still served the underage purchaser so there is no guarantee that the server will check the identification and identify the underage purchaser. **However, at 100% of the 122 businesses that have passed, the server requested identification and then refused the sale. Servers didn't guess to pass, why guess to fail?**

◆ **Experience of servers** – There does not seem to be any pattern based on the experience level or age of the server. Those who have served the underage cadets have ranged from experienced licensees to employees with just two days on the job.

The Liquor Board office will be closed for
Veteran's Day, November 11 and
Thanksgiving, November 27 & 28

Daylight Savings Time Ends November 2nd

Reminder... Extra hour of sales on Saturday evening, November 1st, altering last call rules.

- ✓ At 2:00 a.m. on November 2nd, the clocks reset to 1:00 a.m.
- ✓ Licensees may then continue selling until 2:00 a.m. comes around the second time.

If you have any questions about serving during the transition back to Eastern Standard Time, please call the office.

Training available

Please check the Liquor Board website for the Server's Identification Training schedule. Classes are held at the Board office twice each month and cover information specific to Harford County licensees as well as information designed to encourage servers to consistently request identification. Although the inspectors try to visit off-sale locations as often as possible, **not one off-sale licensee or employee has taken advantage of this training.** Class A licensees constitute just 31% of businesses tested and 50% of those that have failed.

- ✓ The training is free; just call the office to sign up.