

The Federal Emergency Management Agency (FEMA) is working with the White House Coronavirus Task Force, Department of Health and Human Services and state, local, tribal and territorial governments to execute a [Whole-of-America](#) response.

In response to COVID-19:

- To sell medical supplies or equipment to the federal government, please submit a price quote under the [COVID-19 PPE and Medical Supplies Request for Quotation](#). Full details can be found in the solicitation ([Notice ID 70FA2020R00000011](#)).
- This solicitation requires registration with the System for Award Management (SAM) in order to be considered for award, pursuant to applicable regulations and guidelines. Registration information can be found at www.sam.gov. Registration must be “ACTIVE” at the time of award.
- If you are interested in doing business with FEMA and supporting the response to COVID- 19 with your company’s goods and/or services, please submit your inquiry to the Department of Homeland Security (DHS) Procurement Action Innovative Response Team (PAIR) team at DHSIndustryLiaison@hq.dhs.gov
- If you have medical supplies or equipment to donate, please [provide us details](#) on what you are offering.
- If you are a private company that wants to produce a product related to the COVID response – email nbeoc@max.gov.
- If you are a hospital and other companies in need of medical supplies, contact your state Department of Public Health and/or Emergency Management.

If you are contacting FEMA seeking to do business in support of a disaster recovery effort, please be aware that in accordance with the [Robert T. Stafford Act](#) (*specifically Section 307*), FEMA’s goal is to seek local companies within the disaster area for services related to a specific disaster when practical and feasible. The ILP encourages your business to review the information referenced below.

1. Find your Association of Procurement Technical Assistance Center (APTAC)

If you are looking for assistance doing business with local, state and Federal Government agencies, you are encouraged to visit the Association of Procurement Technical Assistance Centers (www.aptac-us.org) website. There you will be able to obtain a wide range of government contracting help – most free of charge.

2. Register with Login.gov for System for Award Management (SAM)

To further increase security and deter fraud, SAM.gov is partnering with Login.gov to implement multi-factor authentication for registering SAM.gov users.

To get started you must complete the following:

Login.gov

1. Create a login.gov account – you only need to do this once.
2. Enter an email address – use the same email address for use for SAM.gov.
3. Have a working phone number (mobile or landline) – login.gov will send you a security code.

Existing SAM Users

Use the same email address you registered with in SAM.gov so the account can automatically link to your login.gov account. If a different email address is used, the account will not automatically link.

New SAM Users

Create a new SAM profile once you complete the login.gov authentication

SAM.gov

To get started with your SAM registration, you must have the following:

1. **Company DUNS Number.** You can request a DUNS Number for free by visiting Dun and Bradstreet (D&B) at <http://fedgov.dnb.com/webform>.
2. **Taxpayer identification number (TIN).** You need your company's tax identification number (TIN) and taxpayer name to obtain a TIN. Visit irs.gov to apply for a Tax Identification Number.

System for Award Management (SAM). Register your entity in SAM at **NO COST**, at SAM.gov for federal contracts and other procurement opportunities in accordance with FAR Subpart 4.11 System for Award Management.

*What is **SAM**? The System for Award Management (SAM) is combining federal procurement systems and the Catalog of Federal Domestic Assistance into one new system. SAM is an official website of the US Government, at **NO COST** for registration or utilization. **SAM registration is a requirement to do business with the Federal Government.** Direct all questions regarding the SAM registration process to the Federal Service Desk at **1-866-606-8220**. If you do not have a CAGE code, one will be assigned after your registration is completed.*

3. Understand FEMA's mission and goals

Visit www.fema.gov or the [ILP website](#) to learn more about:

- ✓ [FEMA's mission](#)
- ✓ [Emergency Support Functions \(ESFs\)](#)
- ✓ [Robert T. Stafford Act.](#)
- ✓ [State Emergency Management Agencies](#)
- ✓ [National Response Framework](#)

4. Monitor contracting opportunities

- **Contract Opportunities** – FBO.gov has been moved to beta.SAM.gov and is now known as Contract Opportunities. Beta.SAM.gov is now the authoritative location for finding contract opportunities. It is a free web-based portal which allows vendors to review Federal Procurement Opportunities over \$25,000. Direct all questions regarding the use of beta.sam.gov to the Federal Service Desk (FSD) at 1-866-606-8220.
- **FedBid is now Unison Marketplace** (www.unisonglobal.com/product-suites/acquisition/sourcing/marketplace/) a fully managed online marketplace

connecting Sellers to federal and commercial opportunities. Direct all questions to (877-933-3243) or go to (<https://www.unisonglobal.com/contact/customer-support/>)

- **DHS Advance Acquisition Planning System** - Monitor the forecast of DHS contract opportunities at: <http://apfs.dhs.gov>.

5. Request a meeting with FEMA Representative

Please be advised that due to the current Coronavirus (COVID-19) Pandemic, Centers for Disease Control and Prevention (CDC) guidance issued, Vendor Presentation Meeting requests are postponed until further notice.

Learn More About:

- **FEMA** - <https://fema.gov>
- **FEMA Small Business Program** - All Small Business inquiries should be directed to FEMA-SB@fema.dhs.gov.
- **Debris Removal** - Become a member of the United States Corps of Engineers Contractor Registry if you are interested in performing disaster response and recovery work; e.g. debris removal. Follow this link to access their website <http://www.usace.army.mil/Missions.aspx>.
- **Seek construction, facilities management, leasing and retail services opportunities with the General Services Administration (GSA)**. Visit GSA's website at www.gsa.gov/portal/category/22013
- **Desire to provide transportation services to FEMA**. Please follow this link, www.fema.gov/transportation-programs, For general questions about the Transportation Program, please email: FEMA-Transportation-Programs@fema.dhs.gov. The types of transportation services FEMA procure include: truckload, less truckload, air charter, barge, air freight, air ambulance, heavy hauler, ocean, freight, rail, power only, limousine, chartered bus, vehicle rental, truck rental, travel trailers, and mobile homes.

Thank you for contacting the Industry Liaison Program (ILP) regarding your interest in doing business with Federal Emergency Management Agency (FEMA). Please visit our website to learn more about us (<http://www.fema.gov/industry-liaison-program>).